

Are you a strategic thinker who thrives on turning technical expertise into business growth? PFS TECO is seeking a Building Products Business Leader to drive the future of our Building Products Division (BPD). This is more than a leadership position—it's a chance to shape industry standards, lead high-performing team, and expand a global testing and certification business.

What You'll Do

As the Building Products Business Leader, you'll blend visionary strategy with hands-on management. You'll have full profit and loss responsibility, oversee our Certification and Technical Directors, and guide the team toward operational excellence, market expansion, and industry leadership.

Your responsibilities will include:

- Leading Building Products daily operations with a focus on strategic growth and alignment with our organizational mission.
- Driving financial performance through budgeting, forecasting, and accountability for division P&L.
- Spearheading business development—expanding customer relationships, introducing new services, and building partnerships.
- Overseeing certification, inspection, and testing processes while ensuring compliance with global building product standards.
- Developing and enforcing policies and procedures that uphold trust, impartiality, and international credibility.
- Reviewing and authorizing testing agreements, certification decisions, audits, and inspection reports.
- Investing in people—coaching staff, driving competency development, and creating a culture of excellence across the team.

Who You Are

You are more than a manager—you're a leader who inspires trust and drives results. You balance technical expertise with business insight, and you thrive at the intersection of regulatory compliance and growth strategy.

We're looking for someone who is:

- A self-motivated leader with proven supervisory and organizational skills.

- Skilled in delegation and problem-solving, able to manage priorities under pressure.
- An exceptional communicator, with clarity in technical writing and executive-level presentations.
- Grounded in building products standards, with working knowledge of ISO 17065, 17020, and 17025.
- Committed to impartiality, confidentiality, and customer trust.

Qualifications

- Master of Science in Engineering, Engineering Mechanics, Wood Science, or a related field. (An MBA or additional advanced degree is a plus.)
- 5+ years of experience in the Wood Products Industry.
- Strong knowledge of building product standards, quality management systems, and compliance frameworks.
- Experience in P&L oversight, business development, and technical staff management.
- Ability to travel domestically and internationally. Valid driver's license required.

Why Join PFS TECO?

At PFS TECO, you're not just stepping into a job, you're stepping into a leadership platform that shapes the built environment. As a trusted name in certification and testing, we're dedicated to innovation, customer confidence, and industry growth.

Ready to Lead?

If you have technical expertise, business acumen, and leadership vision to grow the business, we want to hear from you.